



Building our Bright Spotting Superpowers: Understanding Variation & Leveraging Data Routines to Drive FAFSA Completion

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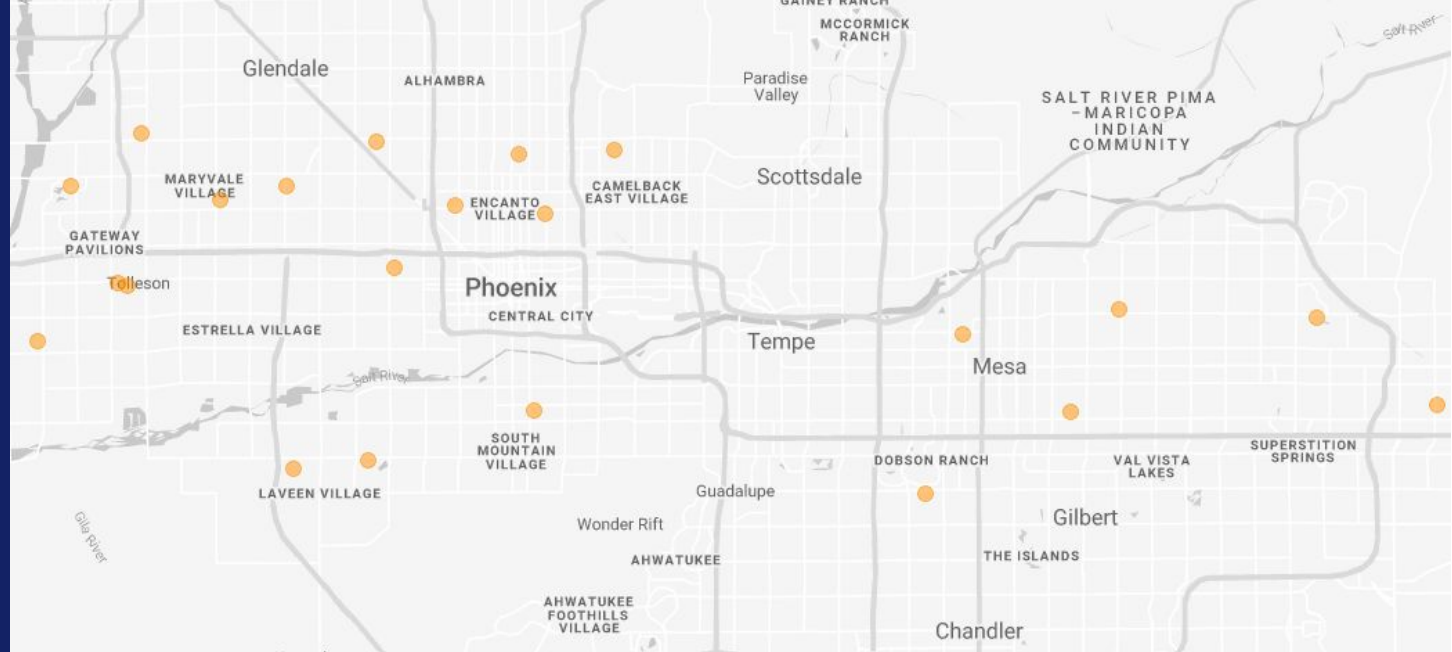
AGENDA

- Overview of our network
- Understanding Variation
- Identifying Bright Spots & codifying their practices
- Leveraging Data Routines
- Q&A



WHO WE ARE

- **One of over 30 networks** currently being funded by the **Bill & Melinda Gates Foundation** through their Networks for School Improvement Initiative
- Network of 24 Arizona high schools serving over **11,000 seniors**
- 65% Latino
- 7% Black
- 67% Low-Income



**6 High
Schools**



**11 High
Schools**



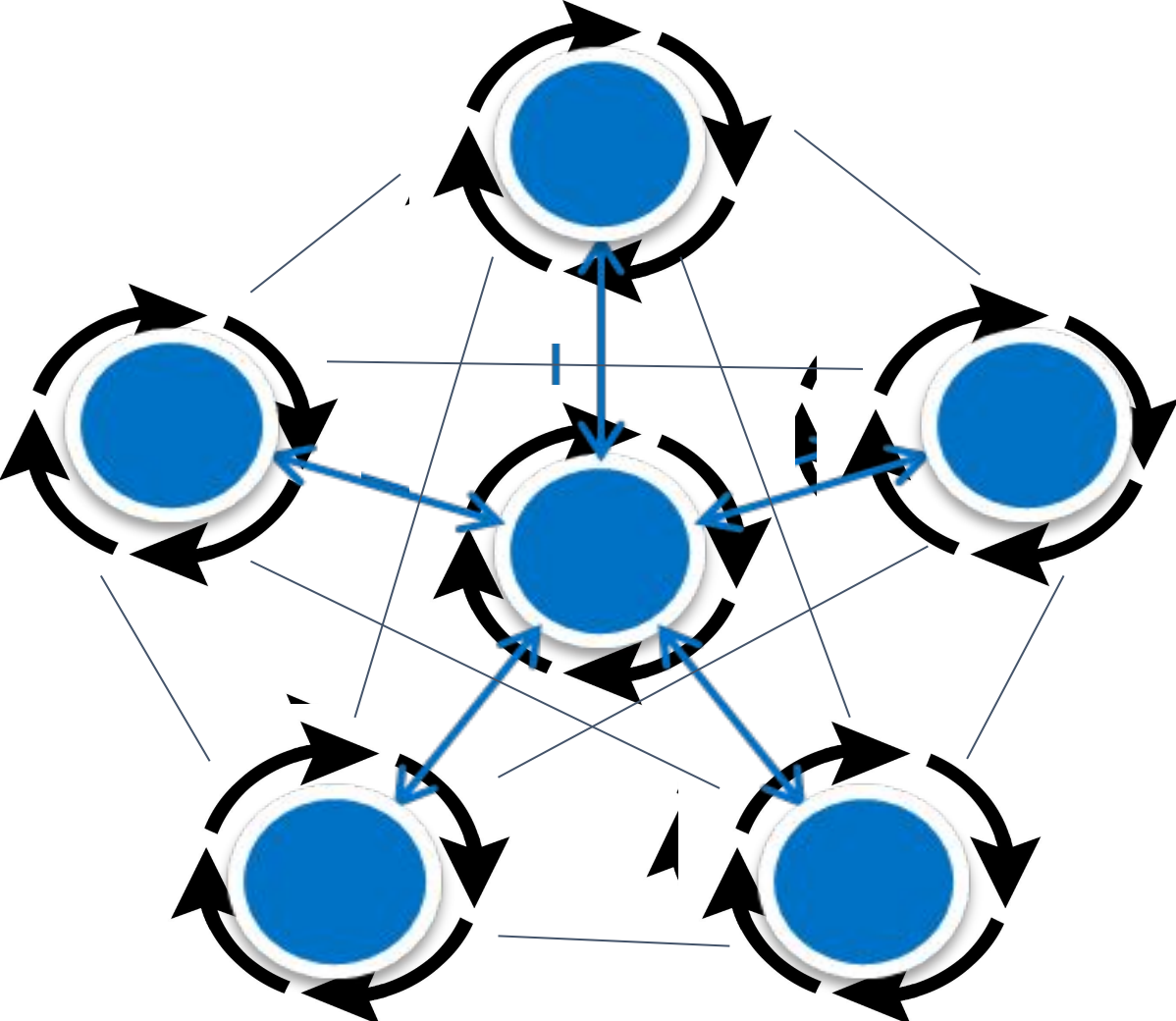
**7 High
Schools**

META NETWORK AIM



Increase the number of Black, Latino, and Low-Income students who enroll in a **WELL-MATCHED** postsecondary institution the fall after high school graduation

HUB & SPOKE vs. NETWORK



24 SCHOOL TEAMS MOVE THE WORK

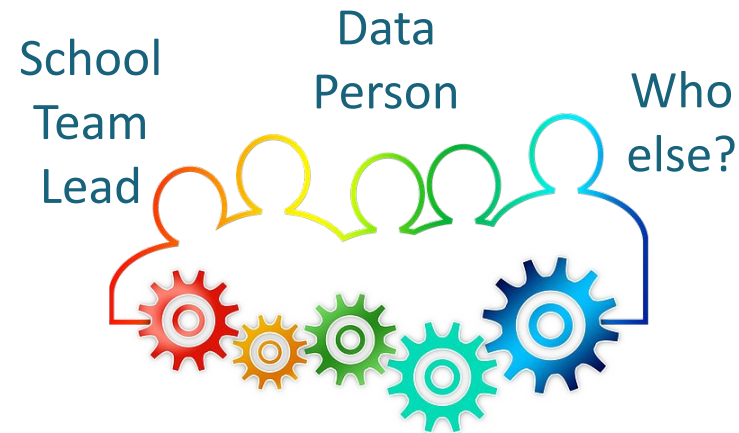
Admin Sponsor

Removes barriers,
provides resources



Improvement Coach

Supports the team



Improvement Team

Carry out the work
Learn to improve

Squad



College
advisor



Teachers



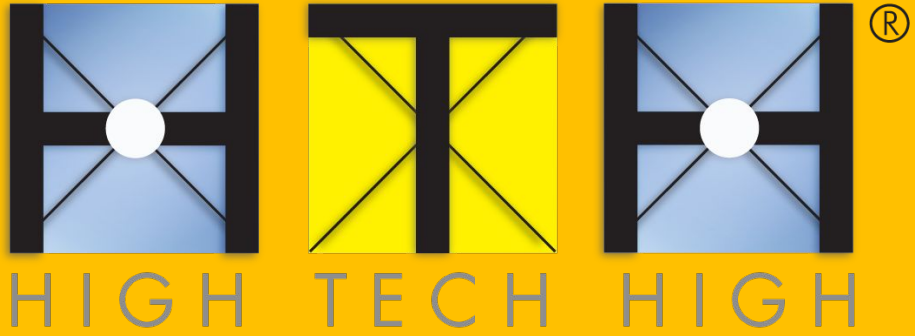
College
Access
Programs



Counselors



Etc.



 **improvement
collective**



SCHOOLS & DISTRICTS ARE PART OF A SYSTEM

The W. EDWARDS
Deming
Institute



Every system is
perfectly designed to
get the results it gets.

* attribution disputed,
see source link

W. Edwards Deming

source: quotes.deming.org/10141

VARIATION

"The central problem in
management and in
leadership, is the failure to
understand the information in
VARIATION."

- W. Edwards Deming

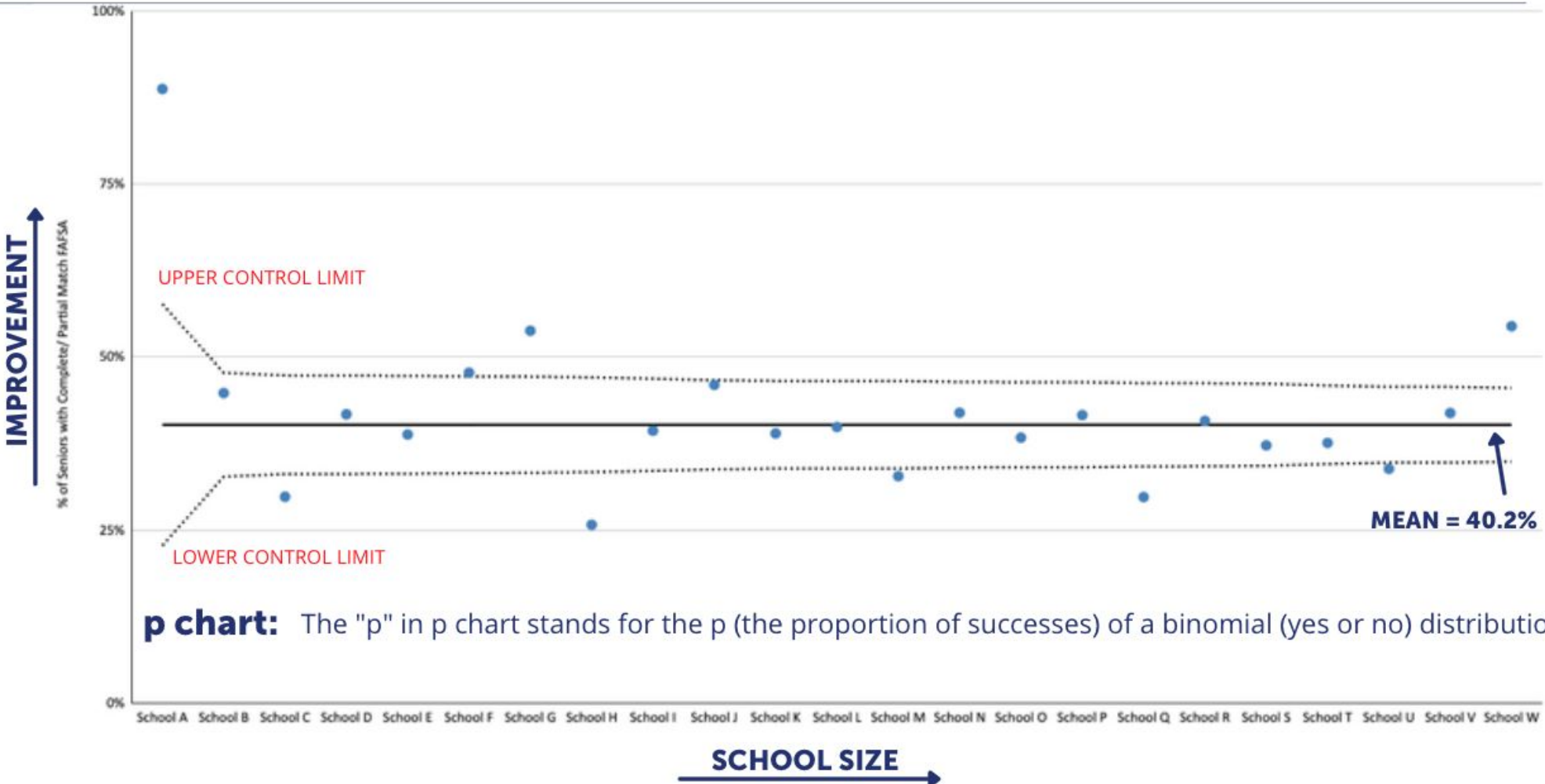
THE BASICS (VERY BASICS) OF VARIATION



Willam Shewhart

P-CHARTS

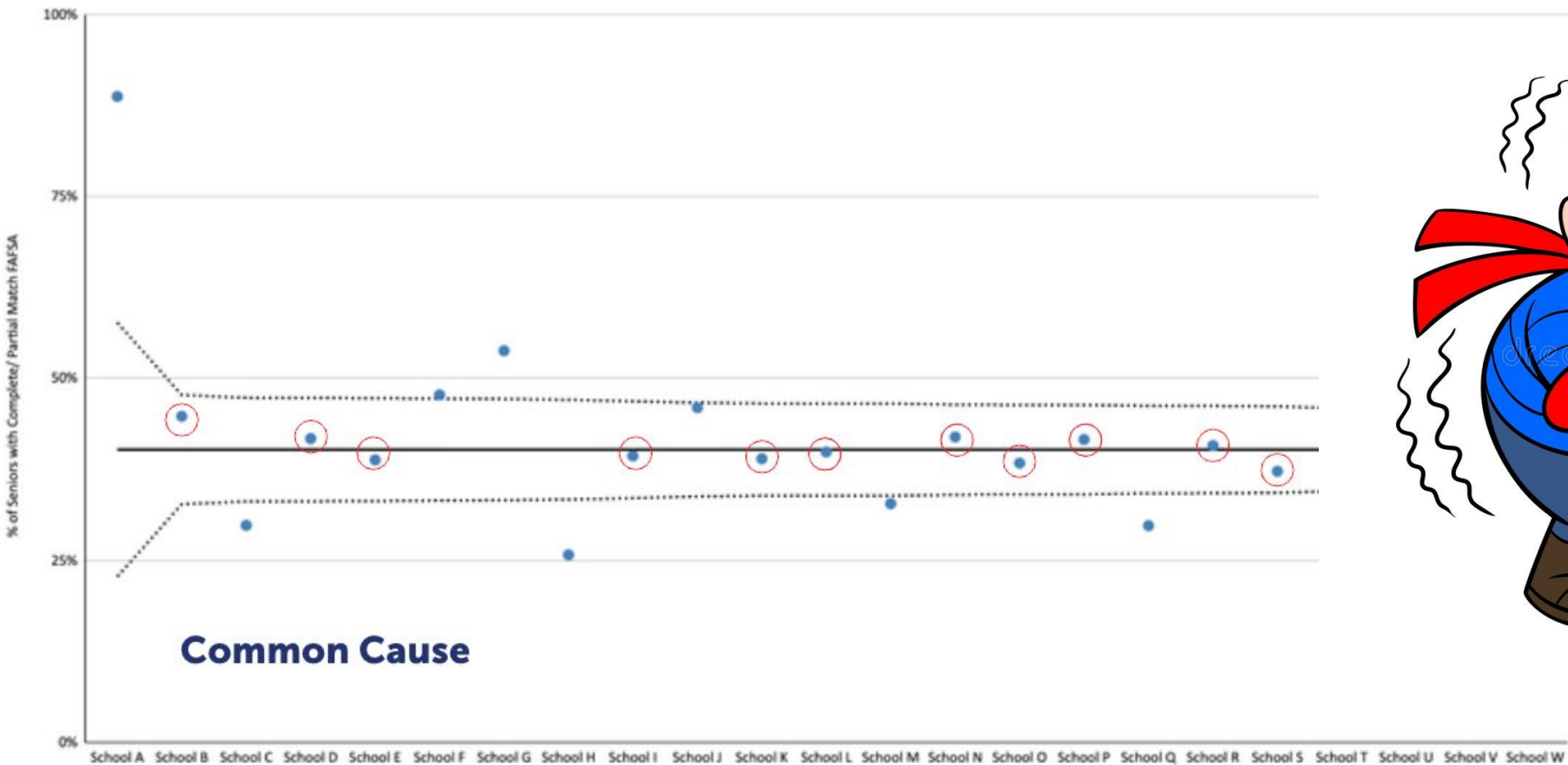
PERCENT OF SENIORS COMPLETING THE FAFSA BY JULY 2021



p chart: The "p" in p chart stands for the p (the proportion of successes) of a binomial (yes or no) distribution.

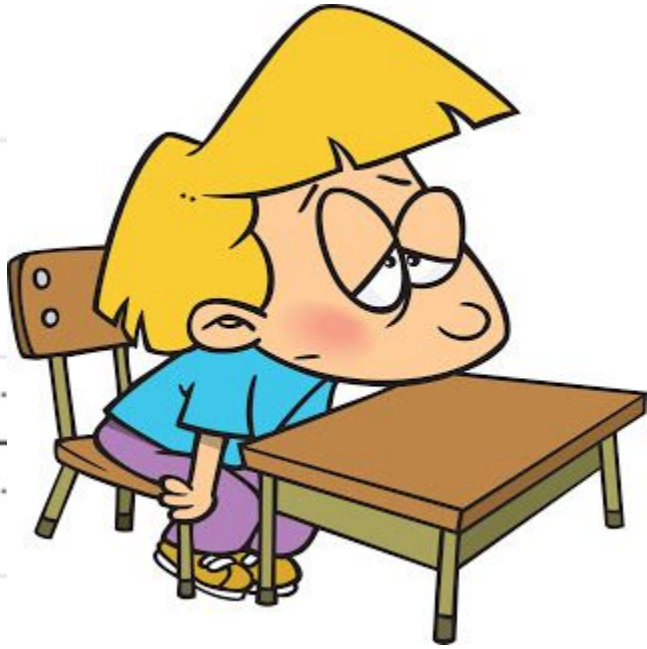
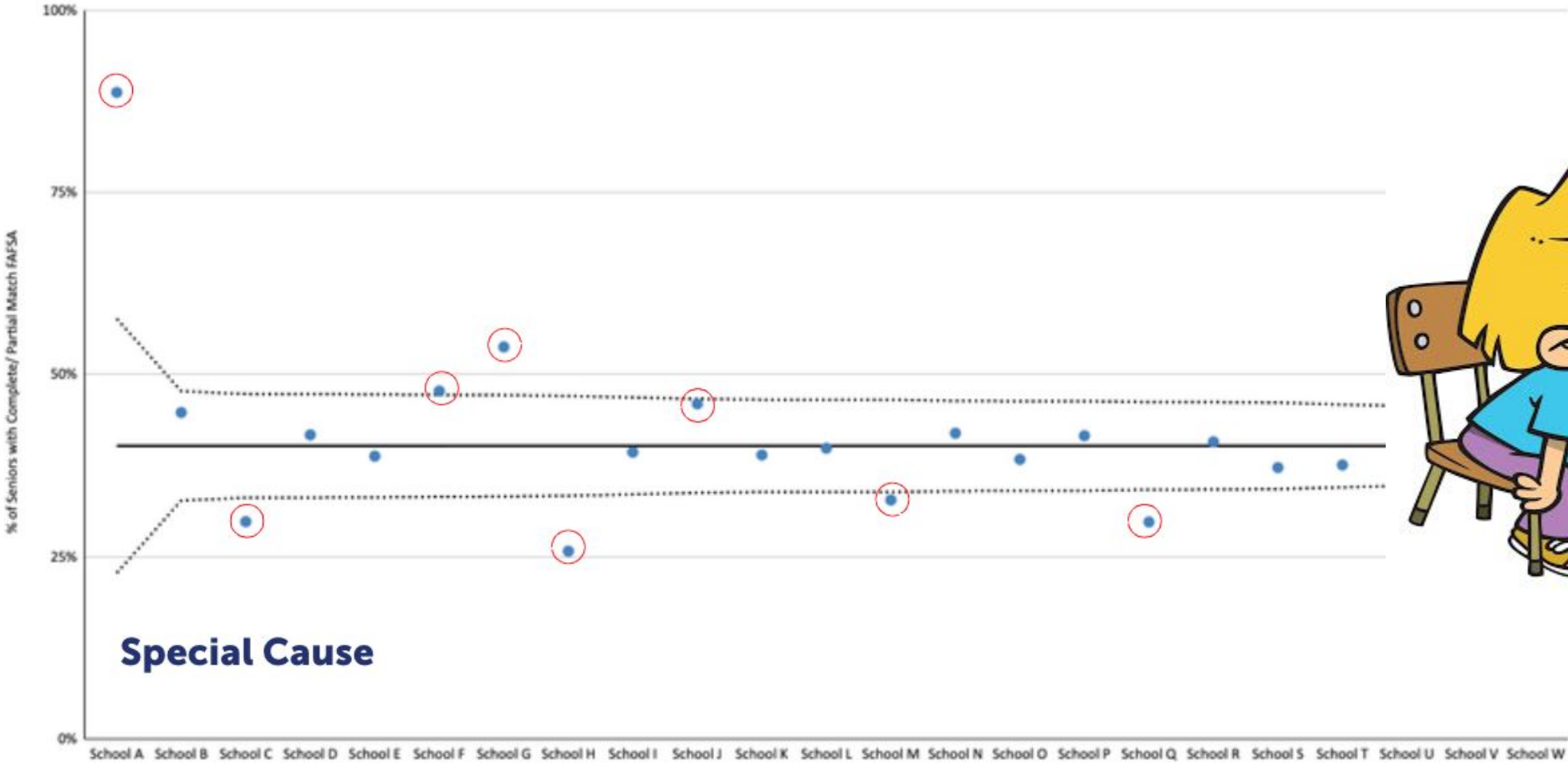
P-CHARTS

PERCENT OF SENIORS COMPLETING THE FAFSA BY JULY 2021



P-CHARTS

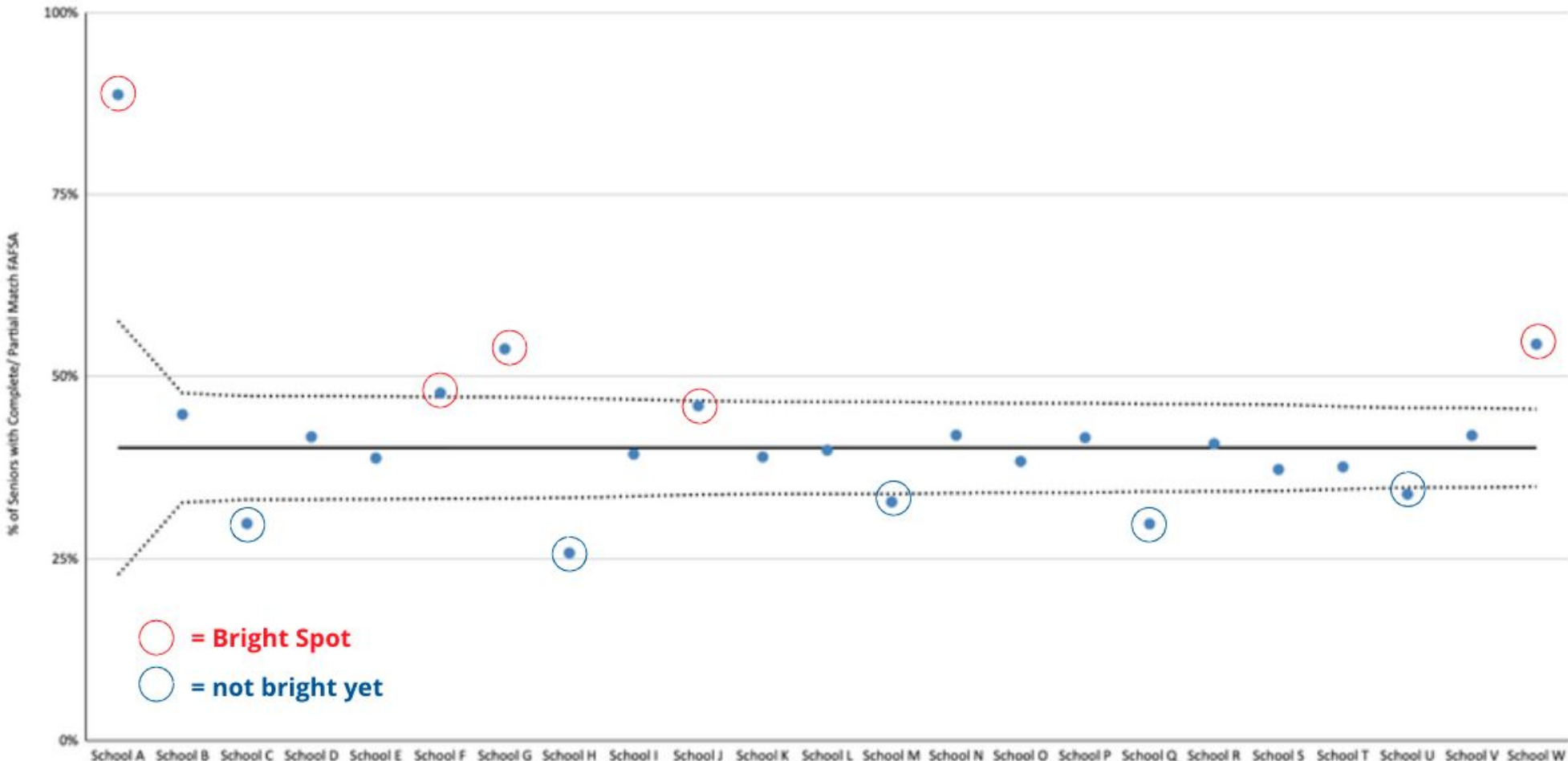
PERCENT OF SENIORS COMPLETING THE FAFSA BY JULY 2021



IDENTIFYING BRIGHT SPOTS

IMPROVEMENT ↑

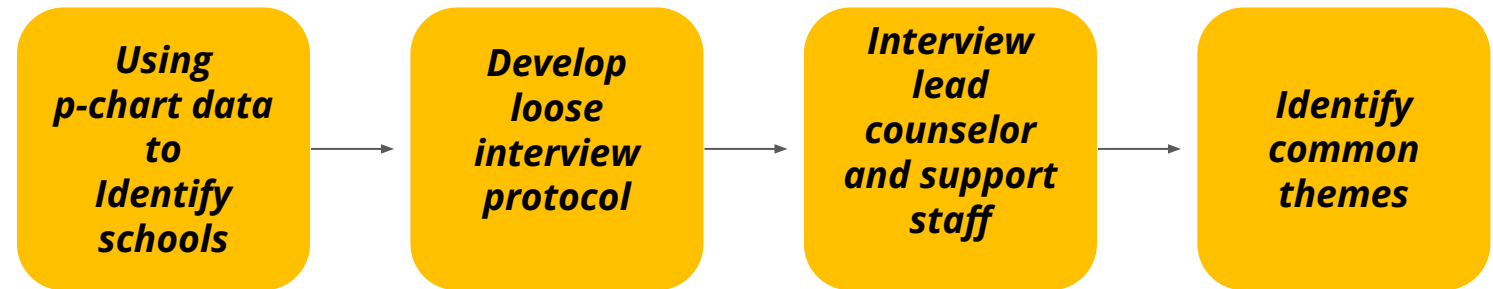
PERCENT OF SENIORS COMPLETING THE FAFSA BY JULY 2021



LEARNING FROM THE NETWORK



**Bright
Spotting**



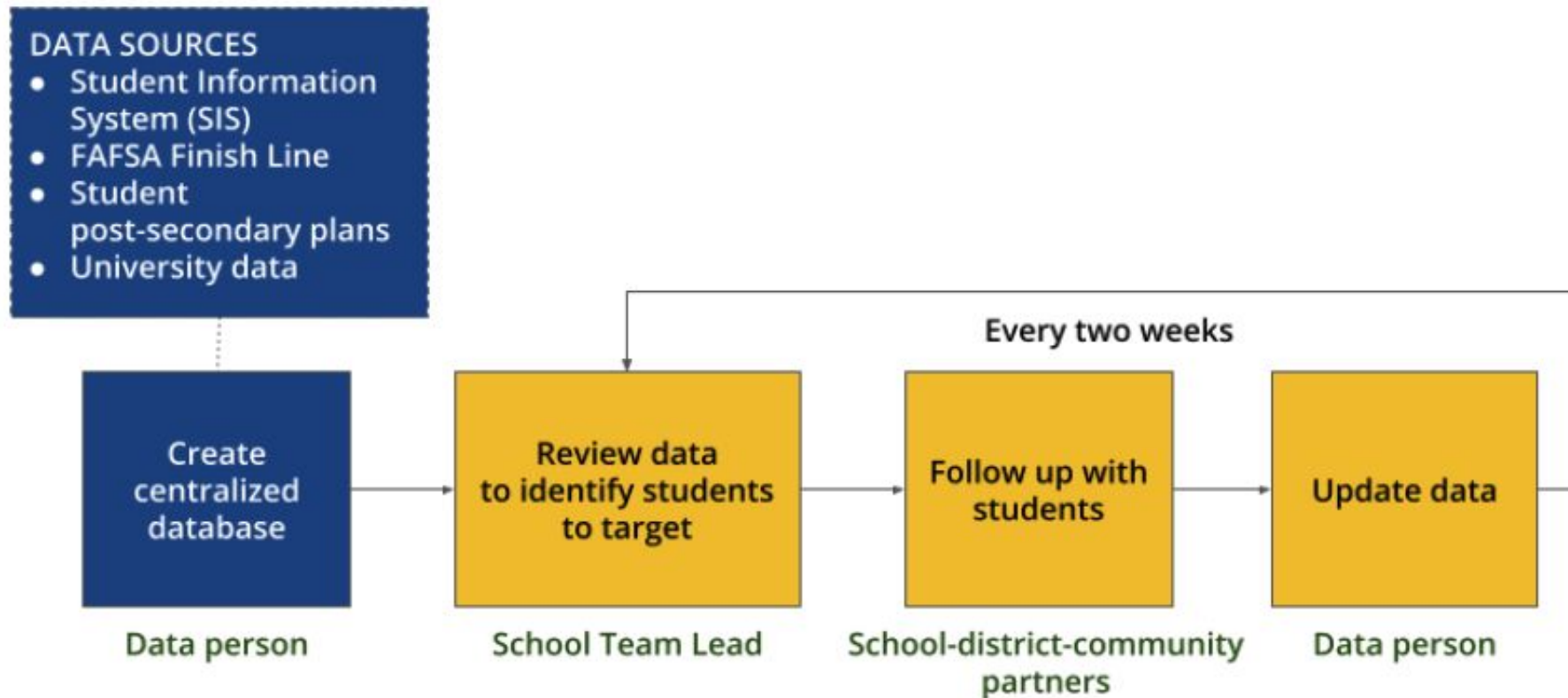


WHAT WE LEARNED

HOW DO YOU SUPPORT SENIORS WITH FAFSA COMPLETION?

- ✓ Routine for tracking milestones
- ✓ Targeted follow up
- ✓ Started early

MAPPING THE ROUTINE HAPPENING ON THE GROUND



LEARNING AS A NETWORK

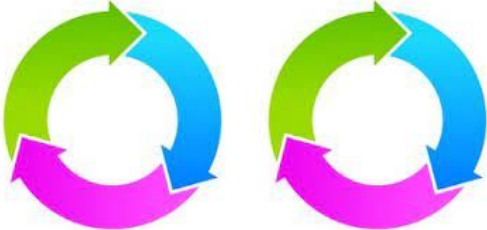
**LEARNING
SESSION**



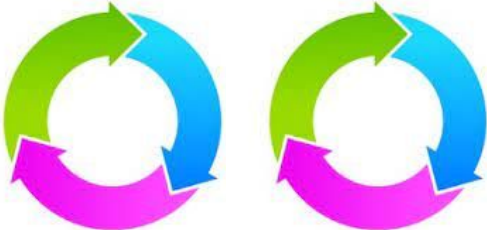
**LEARNING
SESSION**



**LEARNING
SESSION**



ACTION PERIOD



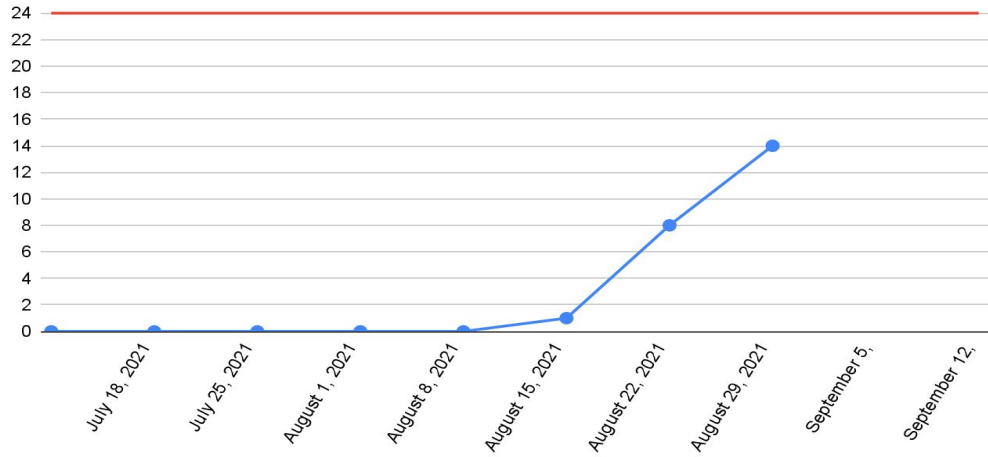
ACTION PERIOD

TRACKING OUR LEARNING

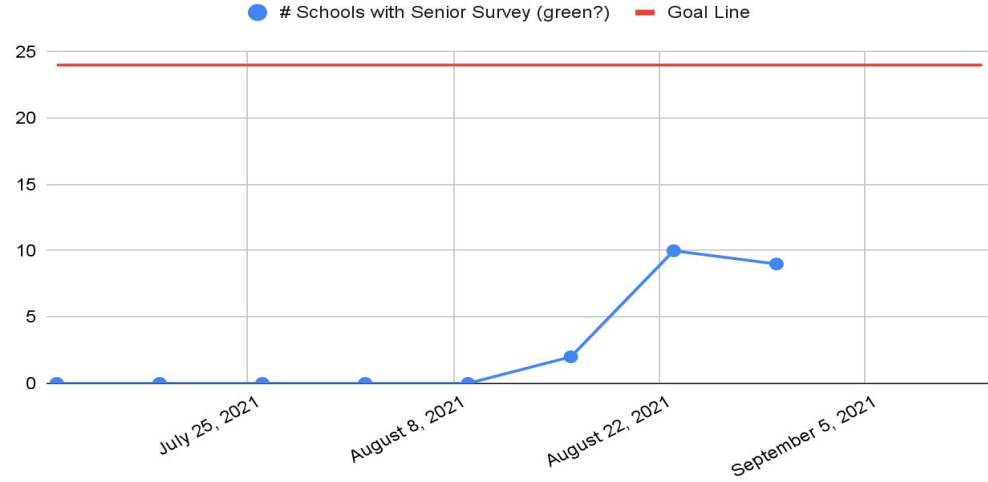


Defining "Complete"					
	1	2	3	4	5
Senior Spreadsheet	Not Yet	Spreadsheet created. Student data imported from Synergy	Basic Information -Synergy	Completed populated: -Senior Survey	-Colleges Apps -Credit Information -FAFSA finish line
Senior Survey	Not Yet	Plan to Send	Sent. Responses in Response rate < 75%	Responses in Response rate > 75%	Response rate > 95%

Senior Spreadsheet (Synergy Data)



Senior Survey Survey



PROCESS OVERVIEW



STEP ONE
*IDENTIFY
KEY METRIC*



STEP ONE.B
*DISCUSS WHAT
GOOD LOOKS LIKE*



STEP TWO
*ANALYZE CURRENT
PERFORMANCE
(Variation)*



STEP THREE
*DETERMINE
NEXT STEPS*



CONTINUING OUR LEARNING

*APPLY THESE SAME DATA ROUTINES TO OTHER
COLLEGE MILESTONES*

- **COLLEGE APPLICATIONS**
- **ORIENTATION**
- **ENROLLMENT DEPOSITS**
- **FALL ENROLLMENT DATA**



**Thank You &
Questions**